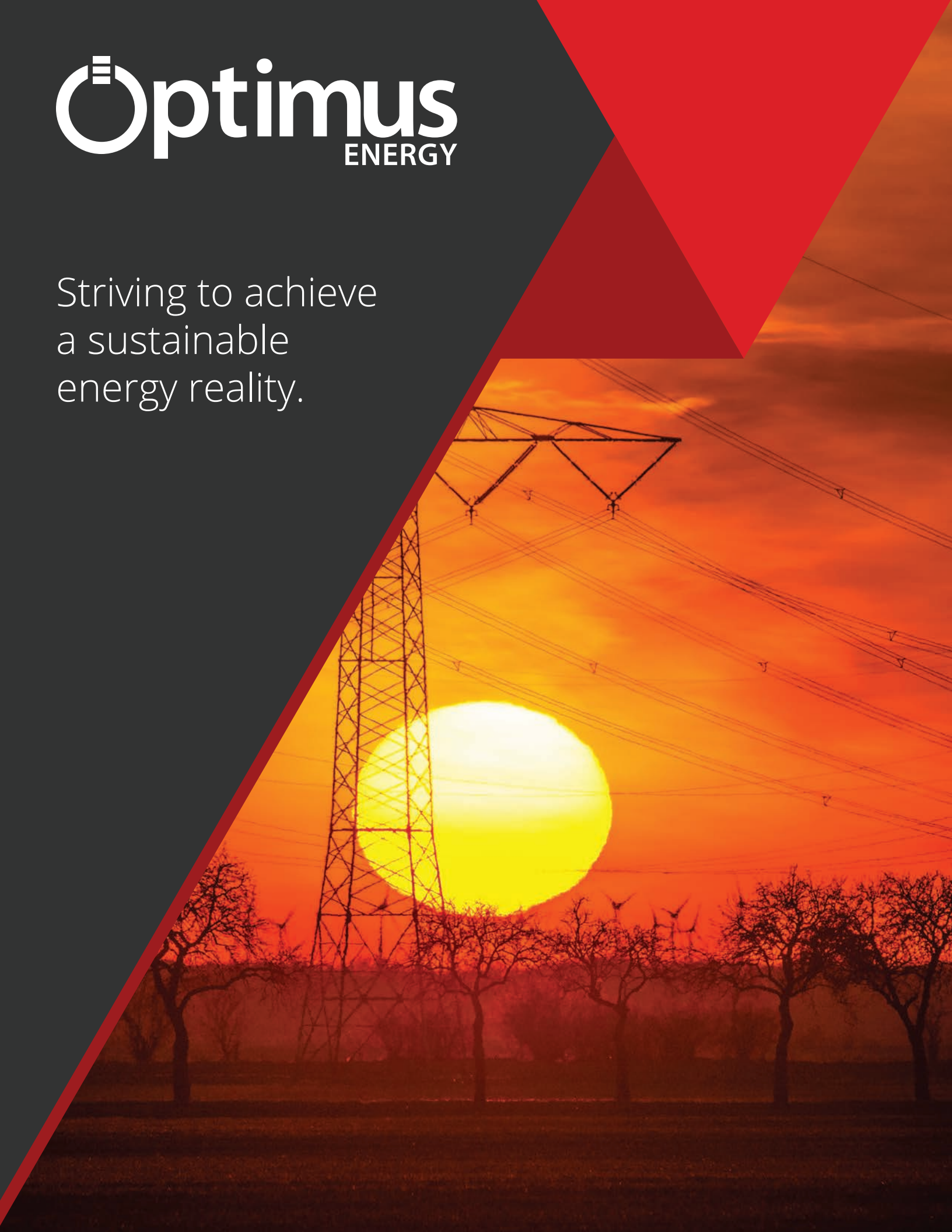




Striving to achieve
a sustainable
energy reality.



ABOUT OPTIMUS ENERGY

Ensuring low cost energy security is maintained, whilst achieving a sustainable energy reality is what drives **Optimus Energy**. We are a privately held energy services company, adding value to the Solar PV, Solar Thermal & Biomass industries.

Our services include:



Solar PV product distribution



Energy Consultancy



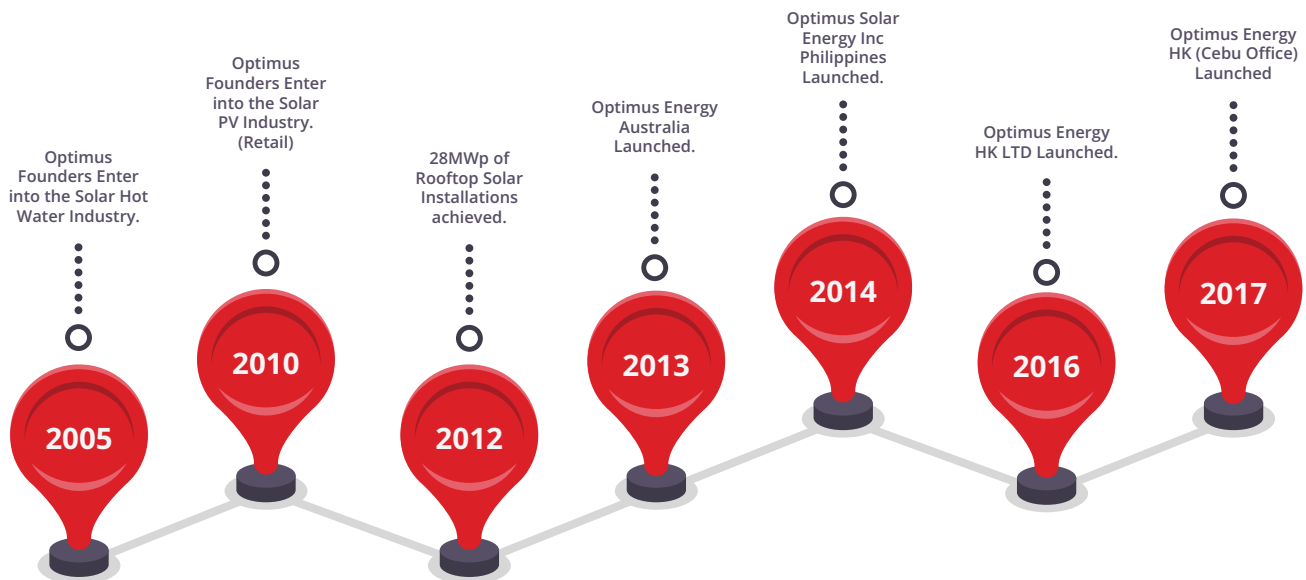
Solar PV Engineering Services



Procurement Services

Key Facts:

Locations: Australia, New Zealand, Hong Kong, Philippines
Employees: 17+
Turnover: \$15,000,000+ USD



MANAGEMENT TEAM



Denny Honen

Group Managing Director. (Co- Founder)

Denny Honen has been working in the Energy Industry since 2003, with some of Australia's largest publicly listed companies. Over the past 15yrs he has developed key specialist knowledge of Renewables & has developed a strong track record in sales, marketing & project management within this space. For the past 5yrs Denny Has spent his time working between Europe, China & the Philippines.



Remo Iommazzo

Managing Director Australia/ New Zealand (Co-Founder)

Remo Iommazzo has been involved in the Energy industry for the past 20yrs, having run a successful Plumbing, Electrical & Gas fitting business. In 2005 Remo co-founded a solar specific start up with Denny Honen to provide cutting edge Solar Hot Water solutions for Residential, Commercial & Industrial clients. Entering into the Solar PV industry in 2010, Remo has overseen well over 50MW of rooftop solar installations throughout Australia.

SOLAR PV PRODUCT DISTRIBUTION.



Optimus Energy provides stock on the ground, ready to ship at several key locations throughout Australia, New Zealand & the Philippines. We assist rooftop solar installers 1kW-300kW to streamline their business, by not having to hold significant investment in stock or by waiting out long lead times from overseas manufacturers.

Optimus Energy is able to offer fantastic wholesale prices by leveraging its buying power across all warehouses.

Warehouse Locations:

Australia

Adelaide
Melbourne
Brisbane
Perth

New Zealand

Christchurch

Philippines

Manila
Cebu

Product Range:

Solar Modules.
Grid Tie Inverters.
Off Grid Inverters.

Hybrid Inverters.
Rooftop Mounting.
LiFePo4 Battery Storage.

Lead Acid Batteries.
Cables & Connectors.
DC& AC Isolators.

ENERGY CONSULTANCY



Optimus Energy & it's team offer a broad understanding of various Energy technologies. We are well positioned to provide Energy consultancy services across many different industry requirements.

Recent Projects:

- Solar PV Feasibility Study for 3.5MW Solar Farm Bukidnon Philippines.
- HVAC Oil additive market study Australia.
- Off Grid Resort Energy Independence Study Jomalig Philippines.
- Grid Independent Mobile Mining Camps Australia.

Service Scope:

- Energy Efficiency Auditing.
- Peak Demand Management.
- Solar PV feasibility.
- Off Grid & ESS feasibility.
- Solar Hot Water/ Heat Pump feasibility.
- Biomass & Waste To Energy Studies.

SOLAR PV ENGINEERING SERVICES



Optimus Energy has an experienced Engineering team on staff ready to assist you with Engineering design for solar PV projects. We work behind the scenes with many Solar PV developers to provide cost effective Engineering services.

Service Scope:

- CEC Accredited System Design. (Australia)
- Helioscope System Design.
- PV Syst System Design.
- AutoCad Design.
- Single Line Diagrams.

PROCUREMENT SERVICES



Optimus Energy has significant experience & buying power within the Solar PV industry. We assist our clients with all facets of procurement, to ensure a seamless process from manufacturing to commissioning. We have managed to save our clients significant amounts of time, frustration & money by leveraging our unique knowledge of the Solar PV supply chain.

Service Scope:

- Procurement Contract Negotiation.
- Quality Checking & Factory Inspections.
- Procurement Financing Assistance.
- Logistics & Warehousing.

RECENT PROJECTS



Project: 280kWp Grid Tied

Location: Dumaguete, Philippines

Developer: Visayan Solar Services

Optimus Services:

- Procurement
- System Design
- Logistics & Warehousing
- Project Finance (Construction)



Project: 100kWp Grid Tied

Location: Melbourne, Australia

Developer: Beacon Solar

Optimus Services:

- Procurement
- Logistics & Warehousing
- Project Finance (Construction)



Project: 4MW Grid Tied

Location: 70 Locations Australia

Developer: Beacon Solar

Optimus Services:

- Procurement
- Project Management (partial)

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